

## Message Text

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PAGE 01 STATE 028952  
ORIGIN XMB-04

INFO OCT-01 EUR-12 ISO-00 EB-08 COME-00 /025 R

DRAFTED BY:XMB:RJALBRIGHT  
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XMB:DOBEIM  
EUR/SE:JRRATIGAN

-----090604Z 105259 /17

R 090151Z FEB 77  
FM SECSTATE WASHDC  
TO AMEMBASSY ATHENS  
INFO AMEMBASSY BELGRADE  
AMEMBASSY BUCHAREST  
AMEMBASSY WARSAW

UNCLAS STATE 028952

E.O. 11652: N/A  
TAGS: EGEN  
SUBJECT: EXIMBANK TRAVEL

1. EXIMBANK TEAM IS PLANNING A VISIT TO GREECE IN MARCH AS PART OF A TRIP TO OTHER EUROPEAN COUNTRIES WHICH HAVE SIGNIFICANT ACTIVITY WITH EXIMBANK. TO FACILITATE FURTHER PLANNING OF RELATED STOPS EMBASSY IS REQUESTED TO REPLY AS SOON AS POSSIBLE WHETHER FOLLOWING SCHEDULE IS FEASIBLE FOR GREEK AUTHORITIES.

2. TEAM WOULD INCLUDE ROY SHROBE, DIRECT CREDIT LOAN OFFICER AND RICHARD FEENEY, EXPORTER CREDIT LOAN OFFICER. PURPOSES WOULD BE TO MEET WITH BORROWERS, BANKS AND APPROPRIATE GOVERNMENT AGENCIES CONCERNING OPERATING MATTERS WITH EXIMBANK, LATEST EXIMBANK POLICIES AND PROGRAMS, NEW BUSINESS OPPORTUNITIES AND PRIORITIES AND ANY OTHER MATTERS OF MUTUAL INTEREST. EXIM WOULD LIKE TO MAKE THIS A CONSTRUCTIVE, PRACTICAL VISIT TO TRY TO DEAL WITH ANY OUT-  
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STANDING QUESTIONS WHICH MAY INHIBIT FULLER UTILIZATION OF EXIM PROGRAMS TO ASSIST U.S. EXPORTS; I.E. TO DEAL WITH QUESTIONS CONCERNING CFF LINES, TYPES OF FINANCIAL SECURITY REQUESTED BY EXIM FROM BORROWERS, GREEK ACCOUNTING PROCEDURES, LATEST GREEK GOVERNMENT REGULATIONS OR POLICIES, ETC. TEAM WOULD ALSO LIKE TO SEE CERTAIN SPECIFIC BORROWERS ABOUT CURRENT OPERATING MATTERS.

3. TEAM WOULD LIKE TO ARRIVE WEDNESDAY, MARCH 9, MID-AFTERNOON IN ATHENS, AND EXPECTS TO DEPART MARCH 11 AT NIGHT OR SATURDAY IN ORDER TO MEET FOLLOW-ON SCHEDULE COMMITMENTS. THUS SCHEDULE WOULD PERMIT CONSULTATION WITH EMBASSY WEDNESDAY AFTERNOON AND TWO FULL DAYS FOR APPOINTMENTS.

4. WOULD APPRECIATE EMBASSY VIEWS AND RECOMMENDATIONS SOONEST. EXIMBANK WILL SEND EMBASSY MORE DETAILED ITINERARY AND AGENDA SUGGESTIONS BEFORE THE VISIT.  
VANCE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** VISITS, BANKERS  
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**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Drafter:** XMB:RJALBRIGHT  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ORIGIN XMB  
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**Original Previous Classification:** n/a  
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**Review Transfer Date:**  
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**SAS ID:** 3363447  
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**Status:** NATIVE  
**Subject:** EXIMBANK TRAVEL  
**TAGS:** EGEN, US, GR, XG, XMB, (SHROBE, ROY), (FEENEY, RICHARD)  
**To:** ATHENS  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/21d018c9-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
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